

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2009
North Valley Herd Size 1 to 500

Page 1 of 2
 Production Cost Unit: (916) 341-5988
 All Costs: Per Cow Per Month unless otherwise stated

Dairy ID Number	Averages		1	2	3	4	5	6	7
	NV Average	Herd Size 1to 500							
Feed Costs									
a. Dry Roughage	\$31.41	\$29.13	\$54.22	\$12.79	\$36.84	\$26.61	\$30.06	\$46.65	\$38.90
b. Wet Feed & Wet Roughage	\$31.84	\$31.89	\$9.20	\$0.00	\$15.80	\$52.49	\$18.96	\$16.72	\$29.37
c. Concentrates	\$70.01	\$73.59	\$45.25	\$54.21	\$30.93	\$49.83	\$110.64	\$44.81	\$85.35
d. Minerals & Supplements	\$8.08	\$5.05	\$0.00	\$0.00	\$0.00	\$1.25	\$1.46	\$9.07	\$0.84
e. Pasture	\$1.71	\$1.61	\$10.55	\$13.43	\$3.02	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$143.05	\$141.26	\$119.22	\$80.43	\$86.59	\$130.17	\$161.11	\$117.26	\$154.46
Total Feed Costs (\$/cwt.)	\$8.14	\$8.22	\$7.63	\$5.00	\$6.54	\$9.56	\$8.41	\$10.35	\$7.86
Total Hired Labor	\$29.79	\$34.12	\$71.14	\$22.10	\$42.49	\$32.08	\$33.08	\$35.26	\$27.46
Total Hired Labor Costs (\$/cwt.)	\$1.69	\$1.99	\$4.55	\$1.37	\$3.21	\$2.36	\$1.73	\$3.11	\$1.40
Herd Replacement	\$27.46	\$29.47	\$24.90	\$31.56	\$36.47	\$26.08	\$45.96	\$25.22	\$29.03
Less: Calf Income (\$/Cow/Month)	\$5.93	\$5.98	\$8.34	\$8.05	\$7.45	\$4.52	\$5.25	\$6.35	\$7.05
Total Herd Replacement	\$21.54	\$23.50	\$16.56	\$23.51	\$29.01	\$21.56	\$40.71	\$18.87	\$21.98
Total Replacement Costs (\$/cwt.)	\$1.23	\$1.37	\$1.06	\$1.46	\$2.19	\$1.58	\$2.13	\$1.67	\$1.12
Total Operating Costs	\$50.80	\$52.76	\$61.78	\$38.30	\$66.26	\$34.63	\$50.43	\$32.29	\$74.28
Total Operating Costs (\$/cwt.)	\$2.89	\$3.07	\$3.95	\$2.38	\$5.01	\$2.54	\$2.63	\$2.85	\$3.78
Total Milk Marketing Costs	\$9.09	\$11.12	\$10.35	\$12.56	\$9.24	\$11.00	\$12.32	\$8.34	\$10.43
Total Milk Marketing Costs (\$/cwt.)	\$0.52	\$0.65	\$0.66	\$0.78	\$0.70	\$0.81	\$0.64	\$0.74	\$0.53
Total Cost (\$/Cow/Month)	\$254.27	\$262.75	\$279.05	\$176.90	\$233.59	\$229.44	\$297.65	\$212.03	\$288.60
Total Cost (\$/cwt)	\$14.47	\$15.29	\$17.85	\$11.00	\$17.66	\$16.85	\$15.54	\$18.71	\$14.68
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	17.58	17.18	15.63	16.08	13.23	13.61	19.15	11.33	19.65
b. Lbs Milk Sold/milk cow/day	66.53	65.72	59.70	64.32	50.33	53.88	72.27	45.10	76.19
c. Gross Milk Receipts (\$/cwt)	\$11.74	\$11.13	\$11.22	\$10.96	\$11.18	\$10.87	\$11.48	\$11.48	\$11.02
d. Mailbox Price (\$/cwt)	\$11.97	\$10.59	\$10.60	\$10.43	\$10.52	\$9.89	\$10.90	\$10.75	\$10.35
f. Fat Test %	3.72%	3.56%	3.76%	3.51%	3.51%	3.68%	3.58%	3.83%	3.32%
g. SNF Test %	8.86%	8.78%	8.82%	8.79%	8.40%	8.53%	8.87%	8.71%	8.78%
Related Data									
a. Percent Dry Cows	14%	15%	15%	18%	14%	18%	14%	18%	16%
b. Yearly Cull Rate	34%	37%	29%	35%	42%	29%	49%	25%	48%
c. Avg. Value (/Drop Bull Calf)	\$12.65	\$15.41	\$35.00	\$20.00	\$13.00	\$10.00	\$13.85	\$10.00	\$11.39
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$150.35	\$144.92	\$180.80	\$112.00	\$122.44	\$172.64	\$180.38	\$150.00	\$178.61
e. Grain, Mnrls & Splmnts (\$/ton)	\$245.88	\$237.77	\$216.00	\$240.99	\$235.44	\$264.44	\$303.82	\$218.10	\$227.22
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	24.88	25.08	16.00	18.00	10.00	14.79	26.56	19.67	29.43
g. Milkers (\$/hr with benefits & taxes)	\$14.16	\$14.22	\$13.97	\$12.30	\$12.03	\$13.39	\$13.11	\$13.05	\$19.53
h. Total Labor (\$/hr)	\$14.78	\$14.13	\$15.03	\$11.17	\$13.29	\$13.60	\$13.08	\$12.67	\$18.56
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.99	\$5.02	\$3.96	\$2.68	\$2.81	\$4.76	\$5.57	\$4.39	\$5.71
j. Milk Cow Feed Costs (\$/cwt.)	\$7.51	\$7.64	\$6.64	\$4.17	\$5.58	\$8.83	\$7.71	\$9.73	\$7.49

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2009
North Valley Herd Size 1 to 500

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 Production Cost Unit: (916) 341-5988
 All Costs: Per Cow Per Month unless otherwise stated

Dairy ID Number	8	9	10	11	12	13	14	15	16	17
Feed Costs										
a. Dry Roughage	\$6.33	\$16.54	\$14.81	\$27.74	\$47.20	\$29.88	\$23.96	\$32.16	\$40.65	\$20.52
b. Wet Feed & Wet Roughage	\$71.12	\$48.70	\$20.17	\$37.80	\$21.70	\$42.60	\$30.39	\$31.59	\$24.75	\$34.81
c. Concentrates	\$23.37	\$95.33	\$69.70	\$79.62	\$75.39	\$79.11	\$45.72	\$99.27	\$97.58	\$84.92
d. Minerals & Supplements	\$0.00	\$2.73	\$0.48	\$9.06	\$19.24	\$8.54	\$14.57	\$2.21	\$2.09	\$2.00
e. Pasture	\$10.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2.50	\$1.24	\$0.00	\$0.00
Total Feed Costs	\$111.48	\$163.31	\$105.16	\$154.22	\$163.53	\$160.12	\$117.14	\$166.48	\$165.07	\$142.24
Total Feed Costs (\$/cwt.)	\$8.73	\$8.06	\$10.55	\$7.92	\$7.87	\$7.93	\$7.36	\$8.52	\$9.34	\$7.74
Total Hired Labor	\$28.83	\$48.57	\$14.91	\$32.84	\$44.35	\$27.87	\$34.94	\$31.70	\$38.99	\$31.28
Total Hired Labor Costs (\$/cwt.)	\$2.26	\$2.40	\$1.50	\$1.69	\$2.14	\$1.38	\$2.20	\$1.62	\$2.21	\$1.70
Herd Replacement	\$16.27	\$17.88	\$17.68	\$39.10	\$28.73	\$30.15	\$23.47	\$30.42	\$43.23	\$30.59
Less: Calf Income (\$/Cow/Month)	\$4.54	\$6.01	\$3.81	\$4.19	\$5.07	\$7.23	\$6.32	\$4.86	\$6.75	\$7.40
Total Herd Replacement	\$11.73	\$11.87	\$13.86	\$34.91	\$23.66	\$22.92	\$17.14	\$25.56	\$36.48	\$23.19
Total Replacement Costs (\$/cwt.)	\$0.92	\$0.59	\$1.39	\$1.79	\$1.14	\$1.13	\$1.08	\$1.31	\$2.06	\$1.26
Total Operating Costs	\$54.35	\$58.44	\$26.25	\$49.17	\$80.41	\$53.85	\$35.22	\$49.35	\$60.76	\$62.75
Total Operating Costs (\$/cwt.)	\$4.25	\$2.88	\$2.63	\$2.53	\$3.87	\$2.67	\$2.21	\$2.53	\$3.44	\$3.41
Total Milk Marketing Costs	\$8.61	\$23.98	\$6.87	\$10.29	\$10.88	\$11.40	\$9.20	\$13.64	\$9.36	\$10.74
Total Milk Marketing Costs (\$/cwt.)	\$0.67	\$1.18	\$0.69	\$0.53	\$0.52	\$0.56	\$0.58	\$0.70	\$0.53	\$0.58
Total Cost (\$/Cow/Month)	\$214.99	\$306.18	\$167.06	\$281.43	\$322.83	\$276.16	\$213.64	\$286.73	\$310.66	\$270.21
Total Cost (\$/cwt)	\$16.83	\$15.11	\$16.77	\$14.45	\$15.54	\$13.67	\$13.42	\$14.68	\$17.57	\$14.70
Milk Production Data										
a. Milk Sold/Total Cow/Month/ (cwt.)	12.77	20.27	9.96	19.47	20.77	20.20	15.91	19.53	17.68	18.38
b. Lbs Milk Sold/milk cow/day	56.62	77.38	36.78	72.56	78.24	73.20	57.83	76.38	66.72	71.46
c. Gross Milk Receipts (\$/cwt)	\$10.41	\$10.60	\$11.53	\$11.76	\$11.57	\$11.02	\$11.44	\$11.14	\$11.51	\$10.30
d. Mailbox Price (\$/cwt)	\$9.66	\$9.24	\$10.84	\$11.24	\$11.04	\$11.63	\$10.91	\$10.48	\$11.02	\$9.72
f. Fat Test %	3.68%	3.54%	3.38%	3.57%	3.52%	3.40%	3.91%	3.66%	3.50%	3.42%
g. SNF Test %	8.50%	8.74%	8.82%	8.83%	8.64%	8.85%	8.97%	8.79%	8.88%	8.80%
Related Data										
a. Percent Dry Cows	26%	15%	12%	13%	13%	10%	10%	17%	14%	16%
b. Yearly Cull Rate	17%	30%	19%	43%	32%	39%	27%	35%	46%	61%
c. Avg. Value (/Drop Bull Calf)	\$20.00	\$15.00	\$17.27	\$10.00	\$15.00	\$16.18	\$28.32	\$15.00	\$6.55	\$15.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$0.00	\$135.00	\$140.00	\$140.00	\$146.75	\$160.64	\$117.00	\$133.40	\$156.76	\$119.75
e. Grain, Mnrls & Splmnts (\$/ton)	\$184.00	\$233.64	\$239.05	\$220.58	\$271.49	\$214.18	\$188.07	\$295.50	\$272.95	\$218.31
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	11.24	31.13	21.46	29.60	25.74	29.29	23.04	26.00	26.97	29.81
g. Milkers (\$/hr with benefits & taxes)	\$11.92	\$16.32	\$13.38	\$13.03	\$14.78	\$18.96	\$16.98	\$14.69	\$12.93	\$13.02
h. Total Labor (\$/hr)	\$10.64	\$17.70	\$13.38	\$16.14	\$13.78	\$18.09	\$17.73	\$13.52	\$12.74	\$11.94
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.03	\$5.85	\$3.71	\$5.44	\$5.95	\$5.58	\$4.09	\$5.96	\$5.79	\$5.05
j. Milk Cow Feed Costs (\$/cwt.)	\$7.11	\$7.56	\$10.08	\$7.50	\$7.60	\$7.62	\$7.07	\$7.81	\$8.67	\$7.06

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2009
North Valley Herd Size 501-700

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 Production Cost Unit: (916) 341-5988
 All Costs: Per Cow Per Month unless otherwise stated

Dairy ID Number	Averages		18	19	20	21	22	23	24
	NV Average	Herd Size 501to 700							
Feed Costs									
a. Dry Roughage	\$31.41	\$31.11	\$29.97	\$31.17	\$33.50	\$29.95	\$26.09	\$28.70	\$61.84
b. Wet Feed & Wet Roughage	\$31.84	\$29.35	\$22.81	\$32.60	\$31.60	\$16.75	\$28.26	\$37.21	\$16.44
c. Concentrates	\$70.01	\$73.47	\$70.31	\$70.40	\$102.32	\$41.72	\$82.62	\$93.66	\$58.20
d. Minerals & Supplements	\$8.08	\$8.85	\$8.93	\$0.74	\$25.26	\$0.00	\$7.76	\$9.50	\$9.07
e. Pasture	\$1.71	\$7.20	\$0.00	\$0.00	\$0.00	\$26.16	\$0.00	\$0.00	\$11.69
Total Feed Costs	\$143.05	\$149.97	\$132.01	\$134.91	\$192.67	\$114.57	\$144.73	\$169.07	\$157.24
Total Feed Costs (\$/cwt.)	\$8.14	\$8.46	\$7.46	\$9.21	\$8.83	\$7.00	\$8.67	\$8.90	\$14.65
Total Hired Labor	\$29.79	\$29.97	\$35.09	\$25.86	\$40.44	\$29.30	\$25.62	\$31.32	\$32.10
Total Hired Labor Costs (\$/cwt.)	\$1.69	\$1.69	\$1.98	\$1.77	\$1.85	\$1.79	\$1.53	\$1.65	\$2.99
Herd Replacement	\$27.46	\$28.83	\$30.40	\$25.77	\$34.08	\$20.31	\$24.73	\$28.12	\$34.58
Less: Calf Income (\$/Cow/Month)	\$5.93	\$6.43	\$5.52	\$6.07	\$6.30	\$7.81	\$7.34	\$8.80	\$6.83
Total Herd Replacement	\$21.54	\$22.40	\$24.88	\$19.70	\$27.77	\$12.50	\$17.39	\$19.31	\$27.75
Total Replacement Costs (\$/cwt.)	\$1.23	\$1.26	\$1.41	\$1.35	\$1.27	\$0.76	\$1.04	\$1.02	\$2.58
Total Operating Costs	\$50.80	\$49.89	\$49.71	\$52.34	\$65.11	\$55.07	\$45.05	\$45.50	\$42.07
Total Operating Costs (\$/cwt.)	\$2.89	\$2.81	\$2.81	\$3.57	\$2.98	\$3.36	\$2.70	\$2.39	\$3.92
Total Milk Marketing Costs	\$9.09	\$9.71	\$9.10	\$7.50	\$11.26	\$9.14	\$10.86	\$9.83	\$2.46
Total Milk Marketing Costs (\$/cwt.)	\$0.52	\$0.55	\$0.51	\$0.51	\$0.52	\$0.56	\$0.65	\$0.52	\$0.23
Total Cost (\$/Cow/Month)	\$254.27	\$261.95	\$250.79	\$240.31	\$337.25	\$220.58	\$243.64	\$275.02	\$261.62
Total Cost (\$/cwt)	\$14.47	\$14.77	\$14.17	\$16.41	\$15.45	\$13.47	\$14.60	\$14.48	\$24.37
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	17.58	17.73	17.69	14.65	21.82	16.38	16.69	19.00	10.74
b. Lbs Milk Sold/milk cow/day	66.53	66.65	68.52	56.06	82.04	60.65	63.19	71.11	43.50
c. Gross Milk Receipts (\$/cwt)	\$11.74	\$11.94	\$10.67	\$12.12	\$11.83	\$10.76	\$10.61	\$11.81	\$22.25
d. Mailbox Price (\$/cwt)	\$11.97	\$11.89	\$9.97	\$12.13	\$11.29	\$10.17	\$9.82	\$11.10	\$25.48
f. Fat Test %	3.72%	3.57%	3.55%	4.03%	3.59%	3.59%	3.62%	3.44%	3.71%
g. SNF Test %	8.86%	8.77%	8.78%	9.09%	8.73%	8.86%	8.68%	8.73%	8.58%
Related Data									
a. Percent Dry Cows	14%	13%	16%	15%	13%	12%	14%	13%	20%
b. Yearly Cull Rate	34%	35%	37%	33%	40%	33%	39%	36%	35%
c. Avg. Value (/Drop Bull Calf)	\$12.65	\$16.76	\$15.00	\$10.00	\$15.00	\$28.09	\$19.51	\$10.00	\$15.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$150.35	\$157.39	\$145.00	\$132.48	\$140.00	\$250.00	\$152.28	\$150.00	\$190.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$245.88	\$262.03	\$206.49	\$245.62	\$254.16	\$195.61	\$259.92	\$267.66	\$482.75
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	24.88	24.97	28.84	21.65	37.25	15.80	25.97	28.75	11.13
g. Milkers (\$/hr with benefits & taxes)	\$14.16	\$13.47	\$13.34	\$9.89	\$16.01	\$11.01	\$10.34	\$14.70	\$10.17
h. Total Labor (\$/hr)	\$14.78	\$13.60	\$12.50	\$11.85	\$16.78	\$13.82	\$11.43	\$14.15	\$10.82
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.99	\$5.08	\$4.65	\$4.83	\$6.88	\$3.27	\$5.15	\$6.10	\$5.03
j. Milk Cow Feed Costs (\$/cwt.)	\$7.51	\$7.63	\$6.79	\$8.61	\$8.38	\$5.40	\$8.14	\$8.58	\$11.55

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2009
North Valley Herd Size 501-700

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 Production Cost Unit: (916) 341-5988
 All Costs: Per Cow Per Month unless otherwise stated

Dairy ID Number	25	26	27	28	29	30	31	32	33
Feed Costs									
a. Dry Roughage	\$0.00	\$25.38	\$43.28	\$39.51	\$23.00	\$34.70	\$34.16	\$24.90	\$32.92
b. Wet Feed & Wet Roughage	\$0.00	\$28.00	\$31.01	\$42.35	\$26.51	\$31.28	\$16.88	\$36.20	\$33.60
c. Concentrates	\$65.41	\$86.94	\$53.24	\$61.06	\$87.03	\$87.46	\$87.87	\$56.27	\$84.19
d. Minerals & Supplements	\$1.36	\$2.35	\$0.00	\$15.23	\$11.84	\$4.59	\$2.59	\$8.65	\$4.74
e. Pasture	\$86.22	\$0.00	\$5.66	\$0.00	\$0.00	\$1.03	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$153.00	\$142.66	\$133.19	\$158.15	\$148.38	\$159.07	\$141.51	\$126.03	\$155.44
Total Feed Costs (\$/cwt.)	\$12.66	\$7.14	\$7.90	\$8.58	\$7.40	\$8.93	\$7.79	\$8.13	\$8.07
Total Hired Labor	\$19.49	\$35.60	\$33.81	\$35.24	\$42.60	\$24.05	\$34.05	\$25.71	\$27.12
Total Hired Labor Costs (\$/cwt.)	\$1.61	\$1.78	\$2.01	\$1.91	\$2.13	\$1.35	\$1.87	\$1.66	\$1.41
Herd Replacement	\$17.47	\$23.64	\$24.20	\$31.33	\$30.23	\$30.11	\$30.35	\$32.20	\$32.38
Less: Calf Income (\$/Cow/Month)	\$0.00	\$6.38	\$5.95	\$7.94	\$8.07	\$6.12	\$5.87	\$8.38	\$5.30
Total Herd Replacement	\$17.47	\$17.26	\$18.25	\$23.39	\$22.17	\$23.98	\$24.49	\$23.82	\$27.09
Total Replacement Costs (\$/cwt.)	\$1.45	\$0.86	\$1.08	\$1.27	\$1.11	\$1.35	\$1.35	\$1.54	\$1.41
Total Operating Costs	\$46.61	\$53.63	\$53.08	\$49.08	\$46.45	\$40.54	\$48.00	\$46.07	\$51.78
Total Operating Costs (\$/cwt.)	\$3.86	\$2.69	\$3.15	\$2.66	\$2.32	\$2.28	\$2.64	\$2.97	\$2.69
Total Milk Marketing Costs	\$2.66	\$11.36	\$9.25	\$10.01	\$14.57	\$9.70	\$9.34	\$7.99	\$10.31
Total Milk Marketing Costs (\$/cwt.)	\$0.22	\$0.57	\$0.55	\$0.54	\$0.73	\$0.54	\$0.51	\$0.52	\$0.54
Total Cost (\$/Cow/Month)	\$239.22	\$260.52	\$247.58	\$275.87	\$274.17	\$257.34	\$257.38	\$229.62	\$271.74
Total Cost (\$/cwt)	\$19.79	\$13.04	\$14.68	\$14.97	\$13.68	\$14.44	\$14.17	\$14.81	\$14.11
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	12.09	19.97	16.86	18.43	20.05	17.82	18.16	15.51	19.26
b. Lbs Milk Sold/milk cow/day	39.42	74.74	65.23	68.14	75.94	68.30	68.94	60.03	70.82
c. Gross Milk Receipts (\$/cwt)	\$24.50	\$10.91	\$10.66	\$11.04	\$11.37	\$10.96	\$11.37	\$11.29	\$10.75
d. Mailbox Price (\$/cwt)	\$27.45	\$10.29	\$10.08	\$10.59	\$10.99	\$10.42	\$10.52	\$10.56	\$10.47
f. Fat Test %	4.27%	3.28%	3.65%	3.45%	3.33%	3.52%	3.54%	3.58%	3.20%
g. SNF Test %	9.01%	8.80%	8.83%	8.84%	8.79%	8.68%	8.59%	8.69%	8.74%
Related Data									
a. Percent Dry Cows	0%	13%	16%	12%	14%	15%	14%	16%	11%
b. Yearly Cull Rate	29%	28%	31%	34%	34%	32%	32%	44%	38%
c. Avg. Value (/Drop Bull Calf)	\$0.00	\$15.00	\$28.26	\$20.00	\$15.00	\$15.00	\$20.00	\$15.00	\$15.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$210.00	\$150.00	\$245.00	\$148.00	\$130.00	\$158.00	\$125.00	\$130.00	\$138.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$464.47	\$216.95	\$191.58	\$221.58	\$227.20	\$299.62	\$242.15	\$201.47	\$220.85
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	9.35	30.32	21.50	24.88	31.94	23.16	28.11	24.94	29.19
g. Milkers (\$/hr with benefits & taxes)	\$20.40	\$14.31	\$10.27	\$16.06	\$13.20	\$19.35	\$17.18	\$10.18	\$14.83
h. Total Labor (\$/hr)	\$13.92	\$17.17	\$11.29	\$14.14	\$14.20	\$18.42	\$16.60	\$10.64	\$13.01
i. Milk Cow Feed Costs (\$/Cow/Day)	\$2.18	\$5.04	\$4.93	\$5.59	\$5.30	\$5.60	\$5.15	\$4.68	\$5.53
j. Milk Cow Feed Costs (\$/cwt.)	\$5.52	\$6.75	\$7.56	\$8.21	\$6.98	\$8.19	\$7.47	\$7.80	\$7.81

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2009
North Valley Herd Size 501-700

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 Production Cost Unit: (916) 341-5988
 All Costs: Per Cow Per Month unless otherwise stated

Dairy ID Number	34	35	36
Feed Costs			
a. Dry Roughage	\$32.13	\$45.02	\$14.58
b. Wet Feed & Wet Roughage	\$52.57	\$39.62	\$24.99
c. Concentrates	\$62.04	\$68.56	\$77.59
d. Minerals & Supplements	\$29.28	\$12.68	\$10.06
e. Pasture	\$0.00	\$0.00	\$13.64
Total Feed Costs	\$176.02	\$165.88	\$140.86
Total Feed Costs (\$/cwt.)	\$8.83	\$7.41	\$8.05
Total Hired Labor	\$26.21	\$27.60	\$21.92
Total Hired Labor Costs (\$/cwt.)	\$1.31	\$1.23	\$1.25
Herd Replacement	\$37.52	\$30.07	\$26.57
Less: Calf Income (\$/Cow/Month)	\$6.10	\$8.37	\$4.76
Total Herd Replacement	\$31.42	\$21.70	\$21.81
Total Replacement Costs (\$/cwt.)	\$1.58	\$0.97	\$1.25
Total Operating Costs	\$51.98	\$74.14	\$32.59
Total Operating Costs (\$/cwt.)	\$2.61	\$3.31	\$1.86
Total Milk Marketing Costs	\$10.20	\$10.74	\$15.72
Total Milk Marketing Costs (\$/cwt.)	\$0.51	\$0.48	\$0.90
Total Cost (\$/Cow/Month)	\$295.82	\$300.06	\$232.90
Total Cost (\$/cwt)	\$14.84	\$13.40	\$13.31
Milk Production Data			
a. Milk Sold/Total Cow/Month/ (cwt.)	19.94	22.39	17.49
b. Lbs Milk Sold/milk cow/day	74.89	83.66	65.66
c. Gross Milk Receipts (\$/cwt)	\$11.25	\$10.97	\$11.66
d. Mailbox Price (\$/cwt)	\$10.57	\$14.27	\$10.96
f. Fat Test %	3.58%	3.60%	3.82%
g. SNF Test %	8.69%	8.78%	8.84%
Related Data			
a. Percent Dry Cows	13%	13%	13%
b. Yearly Cull Rate	45%	37%	34%
c. Avg. Value (/Drop Bull Calf)	\$15.00	\$10.00	\$28.13
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$182.64	\$162.18	\$140.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$296.62	\$224.58	\$260.36
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	22.59	26.43	25.11
g. Milkers (\$/hr with benefits & taxes)	\$10.30	\$14.84	\$18.40
h. Total Labor (\$/hr)	\$11.31	\$14.32	\$18.40
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.11	\$5.82	\$4.67
j. Milk Cow Feed Costs (\$/cwt.)	\$8.16	\$6.96	\$7.11

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2009
North Valley Herd Size 701-1300

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 Production Cost Unit: (916) 341-5988
 All Costs: Per Cow Per Month unless otherwise stated

Dairy ID Number	Averages		37	38	39	40	41	42
	NV Average	Herd Size 701to 1300						
Feed Costs								
a. Dry Roughage	\$31.41	\$36.59	\$34.85	\$29.44	\$58.12	\$33.15	\$32.00	\$39.71
b. Wet Feed & Wet Roughage	\$31.84	\$31.83	\$11.96	\$34.41	\$17.19	\$34.56	\$37.73	\$30.38
c. Concentrates	\$70.01	\$67.93	\$48.47	\$62.22	\$105.25	\$71.07	\$73.67	\$83.89
d. Minerals & Supplements	\$8.08	\$10.61	\$2.91	\$5.96	\$5.48	\$11.20	\$22.10	\$1.00
e. Pasture	\$1.71	\$1.70	\$0.00	\$0.00	\$7.91	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$143.05	\$148.66	\$98.18	\$132.04	\$193.95	\$149.98	\$165.50	\$154.98
Total Feed Costs (\$/cwt.)	\$8.14	\$8.42	\$8.24	\$10.82	\$13.77	\$7.51	\$8.93	\$8.32
Total Hired Labor	\$29.79	\$30.67	\$20.27	\$26.13	\$34.47	\$33.43	\$29.59	\$36.91
Total Hired Labor Costs (\$/cwt.)	\$1.69	\$1.74	\$1.70	\$2.14	\$2.45	\$1.67	\$1.60	\$1.98
Herd Replacement	\$27.46	\$28.67	\$22.81	\$28.90	\$43.08	\$31.15	\$25.46	\$28.20
Less: Calf Income (\$/Cow/Month)	\$5.93	\$6.32	\$4.93	\$3.13	\$9.16	\$6.57	\$7.31	\$7.00
Total Herd Replacement	\$21.54	\$22.35	\$17.88	\$25.77	\$33.92	\$24.58	\$18.14	\$21.20
Total Replacement Costs (\$/cwt.)	\$1.23	\$1.27	\$1.50	\$2.11	\$2.41	\$1.56	\$0.98	\$1.14
Total Operating Costs	\$50.80	\$49.52	\$39.50	\$40.96	\$59.77	\$51.49	\$40.18	\$61.56
Total Operating Costs (\$/cwt.)	\$2.89	\$2.80	\$3.31	\$3.36	\$4.24	\$2.58	\$2.17	\$3.30
Total Milk Marketing Costs	\$9.09	\$9.40	\$10.08	\$5.98	\$3.47	\$11.72	\$9.49	\$9.73
Total Milk Marketing Costs (\$/cwt.)	\$0.52	\$0.53	\$0.85	\$0.49	\$0.25	\$0.59	\$0.51	\$0.52
Total Cost (\$/Cow/Month)	\$254.27	\$260.60	\$185.91	\$230.88	\$325.58	\$271.20	\$262.91	\$284.37
Total Cost (\$/cwt)	\$14.47	\$14.76	\$15.60	\$18.91	\$23.11	\$13.58	\$14.18	\$15.27
Milk Production Data								
a. Milk Sold/Total Cow/Month/ (cwt.)	17.58	17.66	11.92	12.21	14.09	19.97	18.54	18.63
b. Lbs Milk Sold/milk cow/day	66.53	66.48	47.50	46.41	53.62	74.77	69.60	69.52
c. Gross Milk Receipts (\$/cwt)	\$11.74	\$12.80	\$12.08	\$11.91	\$25.84	\$11.11	\$11.81	\$11.65
d. Mailbox Price (\$/cwt)	\$11.97	\$12.64	\$11.08	\$12.70	\$26.56	\$10.68	\$11.18	\$11.50
f. Fat Test %	3.72%	3.68%	4.61%	4.52%	3.44%	3.46%	3.61%	3.67%
g. SNF Test %	8.86%	8.77%	8.92%	9.09%	8.68%	8.72%	8.77%	8.93%
Related Data								
a. Percent Dry Cows	14%	13%	18%	14%	14%	13%	13%	13%
b. Yearly Cull Rate	34%	35%	40%	33%	39%	37%	30%	34%
c. Avg. Value (/Drop Bull Calf)	\$12.65	\$13.15	\$16.00	\$2.00	\$15.20	\$14.97	\$15.00	\$15.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$150.35	\$153.74	\$115.49	\$205.89	\$194.11	\$155.00	\$150.61	\$167.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$245.88	\$248.68	\$192.50	\$237.66	\$483.53	\$219.44	\$247.41	\$228.39
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	24.88	24.59	20.45	21.02	16.97	27.57	28.12	27.18
g. Milkers (\$/hr with benefits & taxes)	\$14.16	\$13.95	\$12.28	\$13.57	\$20.01	\$14.43	\$14.86	\$11.33
h. Total Labor (\$/hr)	\$14.78	\$14.66	\$12.51	\$12.70	\$17.16	\$15.90	\$15.16	\$13.04
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.99	\$5.18	\$3.43	\$4.72	\$6.79	\$5.27	\$5.87	\$5.52
j. Milk Cow Feed Costs (\$/cwt.)	\$7.51	\$7.80	\$7.22	\$10.17	\$12.67	\$7.05	\$8.43	\$7.93

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2009
North Valley Herd Size 701-1300

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Production Cost Unit: (916) 341-5988

All Costs: Per Cow Per Month unless otherwise stated

Dairy ID Number	43	44	45	46	47	48	49	50
Feed Costs								
a. Dry Roughage	\$33.63	\$26.51	\$47.99	\$40.90	\$36.40	\$33.67	\$37.61	\$31.45
b. Wet Feed & Wet Roughage	\$14.99	\$42.62	\$23.05	\$49.43	\$43.15	\$25.22	\$25.55	\$46.62
c. Concentrates	\$96.40	\$61.21	\$47.78	\$48.92	\$58.05	\$102.81	\$47.12	\$52.05
d. Minerals & Supplements	\$2.09	\$3.16	\$4.82	\$19.39	\$7.15	\$17.48	\$30.01	\$6.99
e. Pasture	\$17.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$164.34	\$133.49	\$123.65	\$158.64	\$144.75	\$179.18	\$140.28	\$137.10
Total Feed Costs (\$/cwt.)	\$13.21	\$7.41	\$7.14	\$7.76	\$6.74	\$8.29	\$7.82	\$7.51
Total Hired Labor	\$28.55	\$39.57	\$36.47	\$30.38	\$33.23	\$32.48	\$24.39	\$24.06
Total Hired Labor Costs (\$/cwt.)	\$2.30	\$2.20	\$2.11	\$1.49	\$1.55	\$1.50	\$1.36	\$1.32
Herd Replacement	\$24.47	\$36.57	\$24.01	\$27.30	\$30.24	\$30.23	\$23.25	\$28.18
Less: Calf Income (\$/Cow/Month)	\$6.96	\$5.79	\$7.95	\$6.15	\$6.50	\$5.99	\$5.89	\$5.36
Total Herd Replacement	\$17.50	\$30.77	\$16.07	\$21.14	\$23.74	\$24.24	\$17.36	\$22.82
Total Replacement Costs (\$/cwt.)	\$1.41	\$1.71	\$0.93	\$1.03	\$1.10	\$1.12	\$0.97	\$1.25
Total Operating Costs	\$43.29	\$57.96	\$36.62	\$52.52	\$53.02	\$39.75	\$55.89	\$56.97
Total Operating Costs (\$/cwt.)	\$3.48	\$3.22	\$2.12	\$2.57	\$2.47	\$1.84	\$3.12	\$3.12
Total Milk Marketing Costs	\$2.31	\$9.38	\$14.27	\$11.39	\$10.10	\$11.05	\$11.73	\$8.57
Total Milk Marketing Costs (\$/cwt.)	\$0.19	\$0.52	\$0.82	\$0.56	\$0.47	\$0.51	\$0.65	\$0.47
Total Cost (\$/Cow/Month)	\$255.99	\$271.18	\$227.07	\$274.08	\$264.83	\$286.69	\$249.65	\$249.51
Total Cost (\$/cwt)	\$20.58	\$15.04	\$13.12	\$13.41	\$12.32	\$13.26	\$13.92	\$13.66
Milk Production Data								
a. Milk Sold/Total Cow/Month/ (cwt.)	12.44	18.03	17.31	20.43	21.49	21.61	17.93	18.26
b. Lbs Milk Sold/milk cow/day	46.18	68.66	66.51	76.11	78.61	82.01	66.27	68.42
c. Gross Milk Receipts (\$/cwt)	\$27.06	\$11.81	\$12.09	\$11.45	\$10.60	\$10.84	\$11.25	\$10.79
d. Mailbox Price (\$/cwt)	\$26.87	\$10.92	\$11.52	\$10.89	\$10.30	\$10.53	\$10.58	\$12.69
f. Fat Test %	3.74%	3.46%	3.65%	3.64%	3.63%	3.54%	3.74%	3.72%
g. SNF Test %	8.96%	8.63%	8.60%	8.79%	8.83%	8.58%	8.74%	8.82%
Related Data								
a. Percent Dry Cows	12%	14%	15%	12%	11%	14%	12%	13%
b. Yearly Cull Rate	38%	38%	36%	39%	37%	32%	31%	32%
c. Avg. Value (/Drop Bull Calf)	\$20.00	\$16.00	\$10.00	\$15.00	\$10.00	\$15.38	\$15.00	\$7.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$200.00	\$125.00	\$135.00	\$134.32	\$145.00	\$190.00	\$147.76	\$139.26
e. Grain, Mnrls & Splmnts (\$/ton)	\$364.66	\$183.15	\$192.68	\$236.42	\$208.71	\$234.08	\$243.66	\$210.34
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	19.27	26.24	20.06	21.10	22.35	37.26	22.14	20.77
g. Milkers (\$/hr with benefits & taxes)	\$10.52	\$11.20	\$15.11	\$11.99	\$16.34	\$16.66	\$18.08	\$15.57
h. Total Labor (\$/hr)	\$11.50	\$12.71	\$15.83	\$14.62	\$16.72	\$16.41	\$16.35	\$15.85
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.04	\$4.81	\$4.33	\$5.61	\$5.05	\$6.35	\$4.74	\$4.86
j. Milk Cow Feed Costs (\$/cwt.)	\$10.92	\$7.01	\$6.51	\$7.38	\$6.43	\$7.74	\$7.15	\$7.11

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2009
North Valley Herd Size 1301 Plus

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 Production Cost Unit: (916) 341-5988
 All Costs: Per Cow Per Month unless otherwise stated

Dairy ID Number	Averages		51	52	53	54	55	56	57
Feed Costs	NV Average	Herd Size 1301plus							
a. Dry Roughage	\$31.41	\$29.92	\$29.36	\$29.20	\$24.34	\$31.06	\$21.93	\$32.23	\$22.54
b. Wet Feed & Wet Roughage	\$31.84	\$32.57	\$33.79	\$41.54	\$45.35	\$38.56	\$45.95	\$42.35	\$39.43
c. Concentrates	\$70.01	\$69.28	\$77.13	\$35.21	\$89.89	\$67.31	\$63.78	\$71.59	\$90.85
d. Minerals & Supplements	\$8.08	\$7.33	\$5.72	\$11.18	\$1.10	\$22.08	\$5.09	\$8.87	\$8.18
e. Pasture	\$1.71	\$0.11	\$0.00	\$0.00	\$0.00	\$0.00	\$2.59	\$0.00	\$0.00
Total Feed Costs	\$143.05	\$139.21	\$146.00	\$117.13	\$160.68	\$159.02	\$139.33	\$155.03	\$161.01
Total Feed Costs (\$/cwt.)	\$8.14	\$7.93	\$8.16	\$6.69	\$8.77	\$8.16	\$7.97	\$6.81	\$8.00
Total Hired Labor	\$29.79	\$28.86	\$24.22	\$29.45	\$25.51	\$38.70	\$31.20	\$31.01	\$36.61
Total Hired Labor Costs (\$/cwt.)	\$1.69	\$1.64	\$1.35	\$1.68	\$1.39	\$1.99	\$1.79	\$1.36	\$1.82
Herd Replacement	\$27.46	\$26.36	\$31.06	\$19.46	\$30.28	\$27.09	\$28.48	\$25.30	\$30.80
Less: Calf Income (\$/Cow/Month)	\$5.93	\$5.63	\$6.92	\$7.95	\$7.40	\$5.74	\$5.73	\$5.97	\$6.13
Total Herd Replacement	\$21.54	\$20.73	\$24.14	\$11.51	\$22.88	\$21.35	\$22.75	\$19.34	\$24.67
Total Replacement Costs (\$/cwt.)	\$1.23	\$1.18	\$1.35	\$0.66	\$1.25	\$1.10	\$1.30	\$0.85	\$1.23
Total Operating Costs	\$50.80	\$51.27	\$40.05	\$49.12	\$46.78	\$54.20	\$41.50	\$59.93	\$52.48
Total Operating Costs (\$/cwt.)	\$2.89	\$2.92	\$2.24	\$2.81	\$2.55	\$2.78	\$2.37	\$2.63	\$2.61
Total Milk Marketing Costs	\$9.09	\$8.53	\$9.25	\$9.35	\$9.65	\$12.87	\$10.09	\$10.81	\$10.76
Total Milk Marketing Costs (\$/cwt.)	\$0.52	\$0.49	\$0.52	\$0.53	\$0.53	\$0.66	\$0.58	\$0.48	\$0.53
Total Cost (\$/Cow/Month)	\$254.27	\$248.60	\$243.65	\$216.57	\$265.51	\$286.14	\$244.88	\$276.11	\$285.54
Total Cost (\$/cwt)	\$14.47	\$14.17	\$13.61	\$12.38	\$14.50	\$14.68	\$14.01	\$12.14	\$14.19
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	17.58	17.55	17.90	17.50	18.31	19.49	17.47	22.75	20.12
b. Lbs Milk Sold/milk cow/day	66.53	66.62	69.29	65.03	67.73	74.26	63.93	84.98	74.58
c. Gross Milk Receipts (\$/cwt)	\$11.74	\$11.36	\$10.77	\$11.15	\$10.80	\$12.24	\$11.06	\$11.45	\$11.02
d. Mailbox Price (\$/cwt)	\$11.97	\$11.93	\$10.07	\$10.53	\$10.39	\$11.93	\$10.61	\$11.28	\$10.41
f. Fat Test %	3.72%	3.80%	3.46%	3.94%	3.39%	3.68%	3.61%	3.31%	3.45%
g. SNF Test %	8.86%	8.92%	8.95%	8.81%	8.61%	8.76%	8.86%	8.72%	8.84%
Related Data									
a. Percent Dry Cows	14%	14%	16%	12%	12%	14%	11%	13%	12%
b. Yearly Cull Rate	34%	33%	37%	25%	34%	38%	36%	34%	33%
c. Avg. Value (/Drop Bull Calf)	\$12.65	\$10.93	\$28.20	\$27.99	\$15.00	\$20.00	\$28.03	\$17.42	\$19.31
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$150.35	\$147.25	\$139.32	\$117.00	\$141.86	\$135.00	\$138.24	\$144.70	\$138.12
e. Grain, Mnrls & Splmnts (\$/ton)	\$245.88	\$232.87	\$222.45	\$192.02	\$294.11	\$256.89	\$221.11	\$227.37	\$240.65
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	24.88	24.93	27.71	17.46	22.02	26.08	22.21	25.42	29.89
g. Milkers (\$/hr with benefits & taxes)	\$14.16	\$14.48	\$11.51	\$12.98	\$13.52	\$14.92	\$17.15	\$16.75	\$16.17
h. Total Labor (\$/hr)	\$14.78	\$15.35	\$13.31	\$14.21	\$13.50	\$14.49	\$18.00	\$16.46	\$16.53
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.99	\$4.89	\$5.23	\$3.89	\$5.58	\$5.65	\$4.83	\$5.44	\$5.62
j. Milk Cow Feed Costs (\$/cwt.)	\$7.51	\$7.35	\$7.55	\$5.99	\$8.24	\$7.61	\$7.55	\$6.41	\$7.53

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2009
North Valley Herd Size 1301 Plus

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 Production Cost Unit: (916) 341-5988
 All Costs: Per Cow Per Month unless otherwise stated

Dairy ID Number	58	59	60	61	62	63	64	65	66
Feed Costs									
a. Dry Roughage	\$29.45	\$34.11	\$47.40	\$39.46	\$25.37	\$11.74	\$36.99	\$27.69	\$32.76
b. Wet Feed & Wet Roughage	\$29.60	\$50.09	\$20.62	\$29.13	\$39.46	\$25.88	\$17.63	\$34.64	\$23.91
c. Concentrates	\$43.24	\$67.45	\$54.90	\$51.67	\$81.46	\$88.43	\$101.41	\$41.23	\$73.26
d. Minerals & Supplements	\$4.55	\$8.78	\$6.69	\$4.64	\$7.70	\$1.03	\$7.55	\$8.70	\$8.00
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$106.83	\$160.44	\$129.61	\$124.90	\$153.99	\$127.09	\$163.58	\$112.26	\$137.94
Total Feed Costs (\$/cwt.)	\$7.41	\$7.73	\$7.65	\$8.05	\$8.24	\$8.75	\$10.26	\$7.41	\$7.11
Total Hired Labor	\$31.65	\$28.57	\$35.73	\$27.69	\$30.66	\$28.63	\$30.92	\$18.95	\$26.93
Total Hired Labor Costs (\$/cwt.)	\$2.19	\$1.38	\$2.11	\$1.78	\$1.64	\$1.97	\$1.94	\$1.25	\$1.39
Herd Replacement	\$27.50	\$19.88	\$27.66	\$14.25	\$37.57	\$34.03	\$20.72	\$18.64	\$31.14
Less: Calf Income (\$/Cow/Month)	\$5.39	\$6.13	\$7.66	\$4.13	\$4.96	\$3.95	\$3.99	\$5.77	\$5.88
Total Herd Replacement	\$22.12	\$13.75	\$20.00	\$10.12	\$32.61	\$30.08	\$16.73	\$12.87	\$25.25
Total Replacement Costs (\$/cwt.)	\$1.53	\$0.66	\$1.18	\$0.65	\$1.75	\$2.07	\$1.05	\$0.85	\$1.30
Total Operating Costs	\$58.40	\$63.01	\$55.55	\$57.37	\$54.18	\$42.21	\$47.32	\$55.42	\$46.45
Total Operating Costs (\$/cwt.)	\$4.05	\$3.04	\$3.28	\$3.70	\$2.90	\$2.91	\$2.97	\$3.66	\$2.39
Total Milk Marketing Costs	\$6.24	\$9.55	\$7.51	\$7.35	\$8.11	\$5.77	\$6.58	\$8.07	\$9.27
Total Milk Marketing Costs (\$/cwt.)	\$0.43	\$0.46	\$0.44	\$0.47	\$0.43	\$0.40	\$0.41	\$0.53	\$0.48
Total Cost (\$/Cow/Month)	\$225.24	\$275.32	\$248.41	\$227.42	\$279.55	\$233.78	\$265.12	\$207.56	\$245.84
Total Cost (\$/cwt)	\$15.62	\$13.27	\$14.65	\$14.65	\$14.96	\$16.10	\$16.63	\$13.70	\$12.67
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	14.42	20.74	16.95	15.52	18.68	14.52	15.94	15.15	19.41
b. Lbs Milk Sold/milk cow/day	52.54	78.48	65.57	59.50	71.10	57.17	62.22	58.03	73.02
c. Gross Milk Receipts (\$/cwt)	\$12.84	\$11.01	\$12.41	\$11.93	\$10.57	\$11.92	\$12.13	\$11.79	\$10.26
d. Mailbox Price (\$/cwt)	\$13.49	\$10.87	\$12.17	\$12.79	\$10.46	\$14.41	\$17.95	\$12.45	\$9.98
f. Fat Test %	4.66%	3.37%	3.64%	4.47%	3.36%	4.38%	4.66%	4.35%	3.23%
g. SNF Test %	9.21%	8.80%	8.88%	9.17%	8.66%	9.38%	9.19%	9.23%	8.70%
Related Data									
a. Percent Dry Cows	11%	14%	16%	15%	14%	17%	16%	15%	13%
b. Yearly Cull Rate	31%	25%	43%	42%	51%	30%	36%	20%	32%
c. Avg. Value (/Drop Bull Calf)	\$0.00	\$16.33	\$12.42	\$2.00	\$8.51	\$5.00	\$5.00	\$0.00	\$13.69
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$152.58	\$154.31	\$136.86	\$192.01	\$144.22	\$0.00	\$146.07	\$150.34	\$147.48
e. Grain, Mnrls & Splmnts (\$/ton)	\$224.94	\$242.34	\$201.42	\$213.45	\$235.66	\$207.46	\$320.90	\$213.12	\$213.41
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	14.92	22.74	22.59	19.61	27.82	32.02	25.50	17.39	28.14
g. Milkers (\$/hr with benefits & taxes)	\$10.45	\$16.08	\$13.25	\$16.34	\$16.03	\$13.13	\$13.25	\$12.35	\$16.84
h. Total Labor (\$/hr)	\$12.86	\$16.05	\$13.71	\$18.07	\$15.74	\$15.73	\$15.44	\$14.30	\$16.62
i. Milk Cow Feed Costs (\$/Cow/Day)	\$3.60	\$5.59	\$4.57	\$4.33	\$5.51	\$4.48	\$5.86	\$3.96	\$4.89
j. Milk Cow Feed Costs (\$/cwt.)	\$6.85	\$7.12	\$6.96	\$7.27	\$7.75	\$7.84	\$9.43	\$6.82	\$6.70